

## Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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COMM/BIC/OED/OBOD/RECOHEN

COMM/BIC/CAGNE/WSGAINES

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P 202235Z MAY 76

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA PRIORITY

UNCLAS STATE 124269

E.O. 11652: NA

TAGS: BEXP, SA

SUBJECT: PRODUCT OPPORTUNITY - ELECTRIC GENERATORS

REF: A. STATE 120284; B. JIDDA 3381

1. SOLAR, AVCO LYCOMING AND CURTIS-WRIGHT SHOWN REFTEL A MFR. TURBINE GENERATORS. DIESEL GENERATORS ARE PRODUCED BY GENERAL MOTORS (GM) AND CATERPILLAR. GM HAS AVAILABLE NOW FOUR UNITS OF 1,000 KW EACH, 60 CYCLE, 480 VOLT WITH SWITCHGEAR AT PRICE OF 976,800 DOLLARS FOB LAGRANGE PLANT. COST OF SHIPMENT IS 22,400 DOLLARS INLAND FREIGHT AND 67,100 DOLLARS OCEAN FREIGHT TO DAMMAM. GM WILL HAVE AVAILABLE IN THREE WEEKS THREE PACKAGE UNITS OF 2,100 KW EACH, 50 CYCLE, AT 3.3 KV WITH SWITCH GEAR AT PRICE OF 1,351,680 DOLLARS OR 450,560 DOLLARS EACH FOB PLANT. COST OF SHIPPING EACH UNIT IS E8,000 DOLLARS INLAND AND 50,000 DOLLARS DAMMAM. CATERPILLAR SUGGESTS MR. AL-TASSAN CONTACT THEIR DEALER: ZAHID TRACTOR AND HEAVY MACHINERY CO., LTD. IN RIYADH, JIDDA OR DAMMAM.

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2. NEW DATA REPORTED REFTEL B. ALLOWS SOLAR TO BE RESPON-

SIVE TO 5MW OUTPUT REQUIREMENT FOR YAMAMA CEMENT PLANT  
WITH TWO 2.5 MW TURBINE GENERATOR UNITS. APPROXIMATE

DELIVERY FOR 3.3 KV OR 5.5 KV UNITS COULD BE FOUR MONTHS  
AFTER RECEIPT OF ORDER (ARO) BUT IF 6 KV IS REQUIRED,  
DELIVERY WOULD TAKE SIX TO EIGHT MONTHS ARO DUE TO UNUSUAL  
MFR. REQUIREMENTS. TURBINES TAKE 20 MONTHS TO PRODUCE BUT  
SOLAR COULD CUT INTO CURRENT STANDING ORDERS TO GET BEST  
DELIVERY TIME. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Document Number:** 1976STATE124269  
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**Drafter:** BIC/OED/SIPS/FECROSLEY/JEB  
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